



National Credit Act New bond application process

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Distinction between NCA bonds and Non-NCA bonds

- 1. Is the CONSUMER a juristic person?
 - 1. Trust (3 or more trustees or company as trustee)
 - 2. Company
 - 3. Close Corporation
 - 4. Partnership
 - 5. Association
- 2. Is the CONSUMER the state/reserve bank?
- 3. Are the parties dealing at arms' length?





Risk Assessment

- Risk Assessment (example of process)
 - a) Credit report (from credit bureau)
 - b) Reckless lending questionnaire (income and expenses)
 - c) Internal scorecard
 - d) Accept decision
 - e) Valuation (electronic/manual)
 - f) Verify income
 - g) Final ok



Quotation

Ghost Convey

(s92 - form 20.1)

- Quotation <u>must</u> precede the loan agreement
- 2. Binding for 5 working days in terms of figures UNLESS bank discovers that the loan would be reckless.
- 3. Can be electronically communicated





Agents

- Agent Register at the NCR
- 2. S163(1-2) of the NCA provides that:
 - a) All agents must be trained, and
 - b) Must show identification (form 38)
 - c) Must be named on that bank's agents register

NCR Form 38 Agents' Identity card in terms of section 163 (2) (a)

NCR FORM 38

AGENT'S IDENTITY CARD Agent: Name: {Only required if agent has no other form of identification} Lender Name & ID No/CIPRO or other: { Only required if agent has no other form of identification } Logo Optional text or corporate id Agent/employee's photo. Position & size mandatory { Only required if agent has no other form of identification } Optional text or corporate id



Pre-Agreement s92-93



- Must happen anytime before the loan agreement is granted.
- 2. Must comply with regulations (rule 31)
- 3. Essentially the same as the bond document



Unlawful agreements

Unlikely that conveyancers will encounter this but an unlawful agreement is one where:

- 1. Contracting with an unemancipated minor
- 2. Consumer is required to enter into a supplementary agreement which contains an unlawful provision (s91a)
- 3. There is no consent from administrator (s74)
- 4. The agreement is a result of a prohibited offer (automatically comes into existence if you don't respond)
- 5. Credit provider is unregistered

NOTE: Full loan amount from unlawful agreement <u>must be</u> forfeited to the state and installment payments refunded to the consumer (!)

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Explanation

- 1. Seen as the normal process of explanation by the banks. Not more onerous than the current process.
- 2. Only explanation needed is related to the reckless lending provisions and understanding the provisions of the loan.

Thank You



http://www.ghostdigest.co.za/nca

